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Hertford Partners

Transformation & turnaround

28 Grand Union Way Kings Langley Herts WD4 8SS

www.hertfordpartners.com

ROBERT WIGGINS – Curriculum Vitae

INTRODUCTION

Board level executive and non-executive/advisory leadership roles in public, private and third sector organisations delivering some or all, as required, of the following:

- > Development and agreement of organisational strategy with incumbent management, investors, lenders and/or other stakeholders designed to maximise organisational goals
- Board level executive and non-executive leadership
- Implementation of organisational transformation improving performance, profitability, liquidity and enterprise value
- Management and strengthening of relationships between boards, executive teams, investors, lenders and all material stakeholders
- > Financial restructuring and/or business disposal
- Compliance and governance particularly where solvency and or safety is an issue

Leadership skills supported by:

- A proven track record over 25 years as an independent professional providing leadership for transformational change through advising and mentoring, and where necessary replacing, management teams during challenging times.
- Experience across a wide variety of business sectors with excellent working relationships with major UK advisors and financial institutions.
- > Relevant academic qualifications in finance, general management and company direction
- Adaptive interpersonal skills to secure the best from board and management teams
- ➤ A passionate interest in, and commitment to, each role undertaken.

QUALIFICATIONS AND ACCREDITATIONS

- Accredited Member, Institute for Turnaround
- MBA, London Business School
- Diploma in Company Direction, Institute of Directors
- Chartered Accountant, Canada (resigned in good standing March 2018)
- > Bachelor of Commerce, Concordia University, Montreal, Canada

CURRENT APPOINTMENTS

- > Executive director, Hertford Partners Limited
- Non-Executive director. Institute for Turnaround
- Independent non-executive director, Oakjet Limited
- Non-executive director, Dickens Heath Management Company Limited
- Non-executive chairman, Give a Kidney One's Enough (Charity)

Previously:

- Non-executive chairman, The CORE Education Trust (multi-academy trust)
- Visiting lecturer in business strategy & financial management at University of Westminster
- Mediator between financial stakeholders and between buy-out/buy-in groups

CONTACT DETAILS

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SUMMARY OF WORK UNDERTAKEN IN PAST 5 YEARS

Role	Sector	Nature of role
Independent board director	Testing, inspection & Certification	Take board level ownership of sale of UK subsidiary companies for the stakeholders
Group managing director	Testing, inspection & Certification	Review performance of this UK group of companies and implement a strategy to enhance enterprise value.
Transformation director	National Charity	Identifying & implementing Cost reductions & contribution improvement. Budgets/forecasting review and strategy development
Non-executive director	Property	Managing a large property portfolio with view to disposal
Advisor	Motorway infrastructure	Confidential assignment
Non-executive chairman	Education	Improving educational standards and child safeguarding at the multi-academy trust at the centre of the so-called "Trojan Horse" affair
Advisor	NHS	Development/delivery of training materials
Transformation/turnaround director (5 assignments) £300m to £1.3bn turnover	NHS commissioning organisations	Create relationships and processes to deliver major transformational programme. Develop/manage significant turnaround projects.
Group executive	Print management	Interim group executive following departure of incumbent CEO and CFO during critical phase of business growth.
Board advisor	Waste Recycling	Options review and regulatory compliance review and regulator negotiations.

PREVIOUS ASSIGNMENTS

Roles	<u>Sectors</u>		
Board advisor	Testing, inspection & certification	Motorway infrastructure	
Non-executive Director	Building infrastructure services	Building infrastructure management	
Turnaround/transformation consultant/director	Automotive component manufacturing	Computer component manufacturer/distributor	
Chief executive/CRO/ managing director Group finance director	Haulage & logistics	Charities/Social enterprise	
	Stationery manufacturing	Retail	
	Building security services	Electrical contracting	
	Buying co-operative	Direct marketing	
	Printing/Publishing	Contract flooring	
	Multi-Academy Trust (Education)	Quantity Surveying	